A:I need to get car insurance. You get any ideas?

B:well,You could try my company. It seems to have fair rates.

A:Do they insure older cars?

B:As far as I know, they insure all kinds of vehicles.

A:How long have you had a policy with them?

B:Oh,I don't know. May be five years.

A:And you say their rates are low?

B:Not low reasonable. I have always gotten good service from them. Let me give you their phone number and you can call them.